Rules and Guidelines

Overview

The General Motors Vehicle Purchase Programs (The Programs) provide eligible participants (Participant) residing in the United States with the opportunity to purchase/lease new or unused vehicles at The Programs’ prices. Leasing arrangements can be made through any financial institution.

By purchasing a vehicle through The Programs, the eligible GM Participant acknowledges these Rules and Guidelines and agrees to abide by them. It is the responsibility of the Participant to know the rules of The Programs as set forth in this document. Violations of these rules by any purchaser will result in sanctions against the eligible employee.

The Programs may be withdrawn at any time, and its terms are subject to change from time to time by General Motors. Final decisions in all matters relating to the interpretation of any rule or phrase of this activity rest solely with General Motors.

Eligibility

Eligible Participant

Eligible LTI executives can request ten (10) GM Supplier Discount for Friends authorization numbers per month. Eligible M-band executives and retired executives can request five (5) GM Supplier Discount for Friends authorization numbers per month. All other eligible employees can request one (1) GM Supplier Discount for Friends authorization number per month.

Eligibility for this offer is extended to the individual bearing the authorization number.

Sponsor Purchase Eligibility

Individuals who are employed by a government organization may not be sponsored as a purchaser/lessee, due to relevant government rules. Consult GM Policy: PPC-06 SALE, DONATION OR COURTESY LOAN OF VEHICLES TO GOVERNMENT OFFICIALS/ENTITIES.

Program Rules

General Motors may unilaterally modify, change or withdraw The Programs at any time.

The Participant will receive a letter each time an authorization number is requested for the GM New Vehicle Purchase Program. Participants are required to report any unauthorized use immediately. Those who do not report any suspicious or unauthorized use of authorization numbers after they have been submitted on their behalf may be subject to the sanctions referenced in the Program Rules section.

Authorization Numbers

Authorization numbers may not be sold or bartered. The program is subject to audit and verification. Misuse of authorization numbers will result in sanctions against the GM employee, including loss of privileges and sanctions up to and including termination of employment. See the
Eligibility Period

Each authorization number is good for six months toward the purchase or lease of an eligible new or unused 2010 or 2011 model year GM vehicle at The Program price. To see a list of excluded vehicles, visit the homepage and select "What Vehicles Are Eligible" from the "Get Answers" tab. Some other models may have limited availability. Eligibility of GM vehicles may change at any time without notice.

Retention

If purchasing or leasing a vehicle under The Program with cash or through a loan, ownership must be retained for at least six (6) months from the date of delivery of the vehicle.

GM reserves the right to modify the retention rules at any time. Retention periods for some vehicles may be different than the retention period referenced in previous versions of the Rules and Guidelines.

Entitlements

Only one authorization number may be redeemed per purchase/lease per eligible customer.

Pricing Sheet

Included in required paperwork at the dealership is the GM Vehicle Purchase Customer-Dealer Agreement and Pricing Sheet. This should be reviewed and, once complete, signed by the purchaser. They should NOT SIGN the agreement if it is blank or if the Program price (price marked "PREFER") from the invoice is not shown. If your prospect has any questions or concerns regarding the purchase or lease, clarify them with the dealer BEFORE closing the transaction. The GM Vehicle Purchase Customer-Dealer Agreement and Pricing Sheet must be signed prior to the completion of the deal.

Dispute Resolution

If there is a dispute involving repairs made to a vehicle under the GM Limited Warranty or regarding the extent to which warranty coverage is provided, the Participant is encouraged to first seek resolution with the management of the dealership. If resolution is not reached, contact the Customer Assistance Center (CAC) listed in the vehicle Owner's Manual. The CAC will discuss alternatives with the Participant and/or the dealership to work toward an acceptable resolution. If resolution is not achieved at that point, the remaining recourse is to go through the GM Dispute Resolution Process to submit the dispute to a neutral third-party arbitrator. Participation in the GM Dispute Resolution Process in lieu of litigation is mandated in consideration of the discount received on the vehicle through The Programs.

Documentation Fees

Dealers will be permitted to assess a maximum of $75 in documentary fees, unless (1) a higher maximum documentary fee is specified by law, and (2) the dealer charges all customers the same documentary fee. Each dealer is responsible for complying with applicable laws and regulations.

Additional Information

If the dealer you visit is not willing to sell you a vehicle under the GM Vehicle Purchase Program, the Participant may visit another GM Dealer. Dealer participation is voluntary.

Dealers are not required to participate in The Programs. To determine a specific dealer's willingness to sell vehicles under The Programs, the Participant must contact the dealer directly.

During the initial dealer inventory buildup when new models are introduced, and from time to time thereafter, it may be necessary for GM to restrict purchase under The Program on certain models. Please go to gmsupplierdiscount.com to see the vehicle eligibility list.

The Programs do not constitute an agreement between GM and any purchaser for the purchase/lease of any vehicle at a specific price. However, by purchasing a vehicle through The Programs, the Participant and sponsored purchaser acknowledge The Programs’ Rules and Guidelines and agree to abide by the same program Rules and Guidelines.
Compliance With Applicable Laws

If any law or regulation is adopted or interpreted which, in GM’s opinion, prohibits or penalizes the implementation of The Programs, GM may, in its sole discretion, cancel The Programs or any order submitted pursuant to The Programs without any further obligation and without any liability to either the dealer or the participant.

GENERAL MOTORS TERMS AND CONDITIONS CANNOT BE MODIFIED BY ANYONE OTHER THAN GENERAL MOTORS.

GM-SDF (Rev. 7/22/10)